



## Kladiola Gjini (Bici)

**DATE OF BIRTH:**  
08/05/1987

### CONTACT

Nationality: Albanian

Gender: Female

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### WORK EXPERIENCE

**10/10/2009 – CURRENT** – Elbasan, Albania

#### Lecturer

University "Aleksandër Xhuvani" Faculty of Economics; Economics Department

*Teaching classes of 'Introduction to Economics', 'Microeconomics' and 'Industrial Organization'*

Education / Elbasan, Albania

### EDUCATION AND TRAINING

**2013 – 2019** – Tirana, Albania

#### Doctor of Science (Economics)

Faculty of Economics University of Tirana

*Thesis: Exporting and firm's productivity, with a special emphasis in SMEs: Evidence from Albania and other Western Balkan Countries. Supervised by: Prof. Dr Kole Prenga*

**02/2010 – 12/2011** – Tirana, Albania

#### Master of Science (Accounting)

Faculty of Economics University of Tirana

*Thesis: The transfer price role and control management. Supervised by: Prof. Dr. Lindita Lati (Milo)*

**10/2005 – 07/2009** – Elbasan, Albania

#### Bachelor of Science (Accounting)

Faculty of Economics University 'Aleksandër Xhuvani'

*Thesis: Risk and exchange rates, perspectives for an effective hedge. Supervised by: Anila Musai*

**15/09/2021 – CURRENT** – Berlin, Germany

#### Practice ↔ Research: Collaborations for Social Change

Bosch Alumni Network

International Collaboration, Research for Sustainability, Science Engagement & Networking, Trans-sectoral Collaboration, Women in Science

[https://www.boschalumni.net/ventures?  
p=true&ventures\\_venture=84850](https://www.boschalumni.net/ventures?p=true&ventures_venture=84850)

**06/09/2021 – 17/09/2021**

#### Webinar on E-Commerce of SMEs and Start-ups enterprises for Albania

China Centre for Promotion of SME Development

**03/06/2021 – 04/06/2021**

#### Models4Life: Mathematical and Computational Models for Life Sciences

<https://models4lifealbania.wixsite.com/2021>

**02/06/2021**

#### Dialogue between civil society and institutions: Lost in translation

European Civic Academy

27/05/2021

**What is industry 4.0? Mapping its actual relevance and potential growth**

Young Scholars Initiative

25/05/2021 – Albania

**Training: National capacity building NI4OS**

21/06/2019 – 22/06/2019 – Tirana, Albania

**SMEs summer academy "Sustainable growth of SMEs toward the European market"**

SASME 2019 - SME Research and Development Institute

22/10/2018 – 25/10/2018 – Academy of Sciences of Albania, Tirana, Albania

**1st Tirana Mathematical and Computational Biology Workshop**

Society for Mathematical Biology, Instituto Gulbenkian de Ciencia and the Company of Biologists

19/05/2018 – Tirana, Albania

**Today's Economist: The Challenges in 21st Century**

Balkans Youth Council

25/10/2017 – Elbasan, Albania

**The contribution of Albanian Authority of Competition in businesses' sustainable development (seminar)**

Competition Authority of Albania & University 'Aleksandër Xhuvani'

11/04/2016 – 18/04/2016 – Sarajevo, Bosnia and Herzegovina

**Research Academy: Introduction to Social Science Research Methods for Junior Researchers in the Western Balkans**

Regional Research Promotion Programme (RRPP) Western Balkans

22/09/2015 – Brussels, Belgium

**Intergenerational learning on the Networking Opportunities**

The final event of the IGTrain Project

27/08/2011 – 26/04/2012 – Bratislava, Vienna, Brussels

**Leadership Development Programme**

Transfuse Association, European Fund for the Balkans, College of Europe

Decision making process of the European Union; Legal framework of EU; EU foreign policy; EU enlargement; Economic and energy strategies in the EU; Project management

16/08/2008 – 24/08/2008 – Peyresq, France

**Peace, Citizenship, Multiculturalism in Europe and in the Mediterranean**

The Bernheim Chair Peace & Citizenship (Université Libre de Bruxelles, Belgium) and the ULB Alumni

15/04/2008 – 20/04/2008 – Plovdiv, Bulgaria

**Promoting Tolerance and Greater Interreligious Understanding**

National Forum API

## Human rights, participation in the local governance and the regional economic development

Kriik Albania Association

### LANGUAGE SKILLS

**MOTHER TONGUE(S):** Albanian

**OTHER LANGUAGE(S):**

#### English

**Listening**  
C1

**Reading**  
C1

**Spoken  
production**  
C1

**Spoken  
interaction**  
C1

**Writing**  
C1

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#### Italian

**Listening**  
C2

**Reading**  
C2

**Spoken  
production**  
C2

**Spoken  
interaction**  
C2

**Writing**  
C1

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#### French

**Listening**  
B2

**Reading**  
B2

**Spoken  
production**  
C1

**Spoken  
interaction**  
C1

**Writing**  
C1

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#### Spanish

**Listening**  
B1

**Reading**  
B1

**Spoken  
production**  
A2

**Spoken  
interaction**  
A2

**Writing**  
A1

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#### Dutch

**Listening**  
A1

**Reading**  
A1

**Spoken  
production**  
A1

**Spoken  
interaction**  
A1

**Writing**  
A1

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### DIGITAL SKILLS

Microsoft Office / Google Drive / Outlook / Social Media / Zoom / Skype / Stata: statistical software for data science / Proficient User of Latex

## PUBLICATIONS

### ● Publications

**Challenges in total factor productivity estimation for Albanian firms: link between productivity and export** (2019) "Reasearch" Magazine Journal of statistics and socio-economic analysis published by the Institute of Statistics, Tirana Albania. ISSN: 2664-2751

**Learning by exporting and self-selection hypotheses: Evidence from Croatia** (2018) Second International Scientific Conference on Economics and Management (EMAN) Ljubljana Slovenia ISBN 978-86-80194-11-0

**Productivity of firms and export premium in Croatia** (2018) International Journal of Arts and Commerce ISSN: 1929-7106

**Productivity and Export: Evidence from Bosnia and Herzegovina** (2017) International Academic Conference on Social Sciences, Multidisciplinary, Economics Business and Finance Studies (Global Meeting of Social Science Community) Lisbon, Portugal ISBN: 978-605-82290-5-1

**Total factor productivity and most favored nations tariffs: Evidence from Croatia** (2017) Journal of Educational and Social Research, Rome Italy ISSN 2240-0524 (online)

**Entrepreneurship and SME growth: facts for Albania & Kosovo** (2014) Journal L'Association SEPIKE Poitiers, France ISSN: 2196-9531 IF=5,15

**Small and medium sized enterprises: growth factors** (2014) European Scientific Journal ISSN:1857-7431 ICV=8,25

**The transfer price role** (2013) International Conference Elbasan Albania ISBN:978-9928-115-300

**Reflections about a large student engagement & involvement in the society politics** (2012) International Conference Elbasan Albania ISBN: 978-9928-115-133

**Export performance and the competitiveness in the Western Balkan economies: the case of Albania** (2012) International Conference Elbasan Albania ISBN:978-9928-115-133

**Albania as a Mediterranean country** (2008) Peyresq France

## NETWORKS AND MEMBERSHIPS

### CURRENT

#### ● **European Fund for the Balkan (LDP alumni 2011-2012)**

Established as a multi-year joint initiative of European Foundations including the [Robert Bosch Stiftung](#), the [King Baudouin Foundation](#), the [Compagnia di San Paolo](#) and the [ERSTE Foundation](#)

### CURRENT

#### ● **Young Scholars Initiative**

The Young Scholars Initiative is supported by the Institute for New Economic Thinking in New York.

### CURRENT

#### ● **Rethinking Economists**

An international student led movement seeking to reform the discipline of economics so that it is more pluralist, critical, democratic and participatory

### 2014 - CURRENT

#### ● **Young Researchers Club Albania- Regional Research Promotion Programme Western Balkans**

Coordinated and operated by the Interfaculty Institute for Central and Eastern Europe (IICEE) at the University of Fribourg (Switzerland).

### CURRENT

#### ● **Forum for research in empirical international trade (FREIT)**

## HONOURS AND AWARDS

### ● **Honours and awards**

**Eramus Mundus Action 2, Basileus V (2014-2015) - 10 month scholarship as PhD exchange student** Ghent, Belgium

## ORGANISATIONAL SKILLS

### ● **Organisational skills**

Effective in public presentations, Able to present technical data, Able to facilitate groups, Knowledgeable about technical report writing, Understands grant writing, Understands proposal writing, Able to write memos under deadline, Able to write in-depth research reports, Fluent in one of more languages in addition to English

## COMMUNICATION AND INTERPERSONAL SKILLS

### ● **Communication and interpersonal skills**

Able to work well in teams, Self-motivated, Understands conflict management, Able negotiator, Confident in handling new tasks, Flexible in assignments, Attentive to details, Able to work under tight deadlines, Able to network effectively

## JOB-RELATED SKILLS

### ● **Job-related skills**

Able to manage change, Understands creative processes, Capable of systems thinking, Adept at framing issues, Comfortable with risk taking

## OTHER SKILLS

### Other skills

Understands organizational mission: understands ethics & public good; concerned with public trust,  
Understands governance and administrative systems,  
Understands how to acquire needed resources, Understands variety of approaches to decision making  
Understands administrative law  
Manages workflow  
Formulates and analyzes budgets  
Demonstrates financial analysis and management

## BOOKS PUBLICATION

### Books publication

- **Microeconomics handbook (2015)** Alketa Vangjeli, Esmeralda Yryku, Kladiola Gjini, Suela Hajdari ([330.101.542 \(076.1\) \(075.8\)](#))